

P & P Section
Corporate office
6th Floor, Bharat Sanchar Bhawan,
H C Mathur Lane, Janpath,
New Delhi 110001



भारत संचार निगम लिमिटेड
 (भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
 (A Govt. of India Enterprise)

3-47/2010/PP-CM

dated 1.6.2012

To

The Chief General Managers
 All Circles/Metro Districts

Sub: Special Offer for Corporate Clients-reg

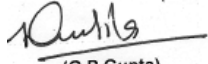
Kindly refer this office circular of even no dated 17.08.2010 vide which special offer for corporate clients for various GSM services like Voice plans, Data Cards, & Blackberry services were conveyed. The revised offer incorporating the revised tariffs of GSM & Blackberry services has been approved by Competent authority as under:-

	Existing Tariff	Offer for Corporate Clients	Power of CGM																																																																																																																																	
Voice plan (post paid)	No additional FMC for 3G service.	(a).Initial registration and activation charges may be waived off (b).Security deposit charges may be waived off for Local & Local+STD ©.Waving of Security deposit for ISD	Full powers No Power No Power																																																																																																																																	
**Corporate discount for monthly GSM bills	<table border="1"> <thead> <tr> <th>Details</th> <th>Discount</th> </tr> </thead> <tbody> <tr> <td>Less than 50000</td> <td>nil</td> </tr> <tr> <td>₹ 50,001 to ₹ 1,00,000</td> <td>2.5%</td> </tr> <tr> <td>₹ 1,00,001 to ₹ 1,50,000</td> <td>5%</td> </tr> <tr> <td>₹ 1,50,001 to ₹ 2,00,000</td> <td>7.5%</td> </tr> <tr> <td>₹ 2,00,001 and above</td> <td>10%</td> </tr> </tbody> </table>	Details	Discount	Less than 50000	nil	₹ 50,001 to ₹ 1,00,000	2.5%	₹ 1,00,001 to ₹ 1,50,000	5%	₹ 1,50,001 to ₹ 2,00,000	7.5%	₹ 2,00,001 and above	10%	Existing tariff will continue.	Full powers																																																																																																																					
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3G connection	USIM-- ₹ 59 Normal SIM-- ₹ 20		For more than 25 connections at a time normal SIM can be given free for prepaid CAF to be collected by enterprise Group & submitted to CSC. No franchisee to be involved.	Full Powers .																								
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This order will be applicable to all tariff revision issued from time to time.


(G.P Gupta)
D.G.M (Pricing-CM)

Copy to:-

GM(Sales & Marketing-CM/Finance-CM), BSNLCO